

Friday, January 25, 2008

Growth as a factor?

ZDNet asks in the Blog of Dan Farber: Sun Microsystems: Can it grow? From my experience this article is flawed. I don't think that the growth of a company is a factor to make buying decisions: Customers have several reasons to buy at Sun and customers have reasons not to buy at Sun. I've heard several of them, but I never heard of "you don't grow" as a factor. Support over the next years is important, technology is important, price is important, performance is important. But the revenue growth is not a factor.

Posted by Joerg Moellenkamp in Sun at 16:03